

ASA
WORLD

Aviation
Services
Association



Ground Handling · Cargo Handling

**THE VOICE
OF THE
AVIATION
SERVICE PROVIDERS
WORLDWIDE**





All entities engaged in aviation services markets may apply for membership. The membership will be accessible to ground handling, cargo, fueling services, ancillary services, and other outsourced services to airlines and airports who identify themselves with the ASA's purpose and objectives.

Founded in 2010, ASA World is the only internationally recognised non-profit trade body dedicated to the Aviation Services Industry.

ASA acts as a **catalyst** for safer, more efficient, sustainable, and resilient, **strengthening the sector's reputation, influencing the Authorities' decision-makers, and bringing together the sector experts for impactful solutions.**

Over 80 Services Providers, irrespective of their size, corporate structure, or geographical location, are ASA members and **have a say in the definition of our policies and positions on critical issues.**






TERMS OF THE ASSOCIATION




BOARD 2025



Supervisory board members:

 HASSAN AL HOURY Chairman Menzies Aviation Chairman ASA World	 STEVE ALLEN Group CEO Dnata	 WARWICK BRADY CEO Swissport
 MOHAMED HANNO Executive Chairman & CEO ASE Group	 ATILLA KORKMAZOĞLU President GH & Cargo, Celebi	

Operating board members:

 JOHN GEDDES Corporate Affairs Director Menzies Aviation Principal ASA World	 RYAN ABRAM COO Global Airport Ops, Dnata	 ANGEL ARRÚE Managing Director Airport Services ACCIONA
 MARC DELEU Managing Director DAS Handling	 FRANK DOBBELSTEIJN Head of SGlobal Operations Swissport	 METE ERNA General Manager Havaş
 MICHAEL HANCOCK Group CEO Southcorp/SG CAHA	 ROGER LARREUR CCO AGI	 JONATHAN LEWIS Managing Director NAC2000
 RICHARD PRINCE CEO Aviapartner		

Articles of the association can be found [online](#).

A HOLISTIC APPROACH

The Aviation Services Industry deserves a **strong and dedicated association of their own with a global and holistic approach to ensure that critical topics (e.g. green transition, staff retention and attraction...)** are covered to shape the future of a resilient industry.

Influencing decision-making

ASA has a seat at the table of some of the main associations, where it can influence decision-making on issues of relevance to the industry. ASA is:

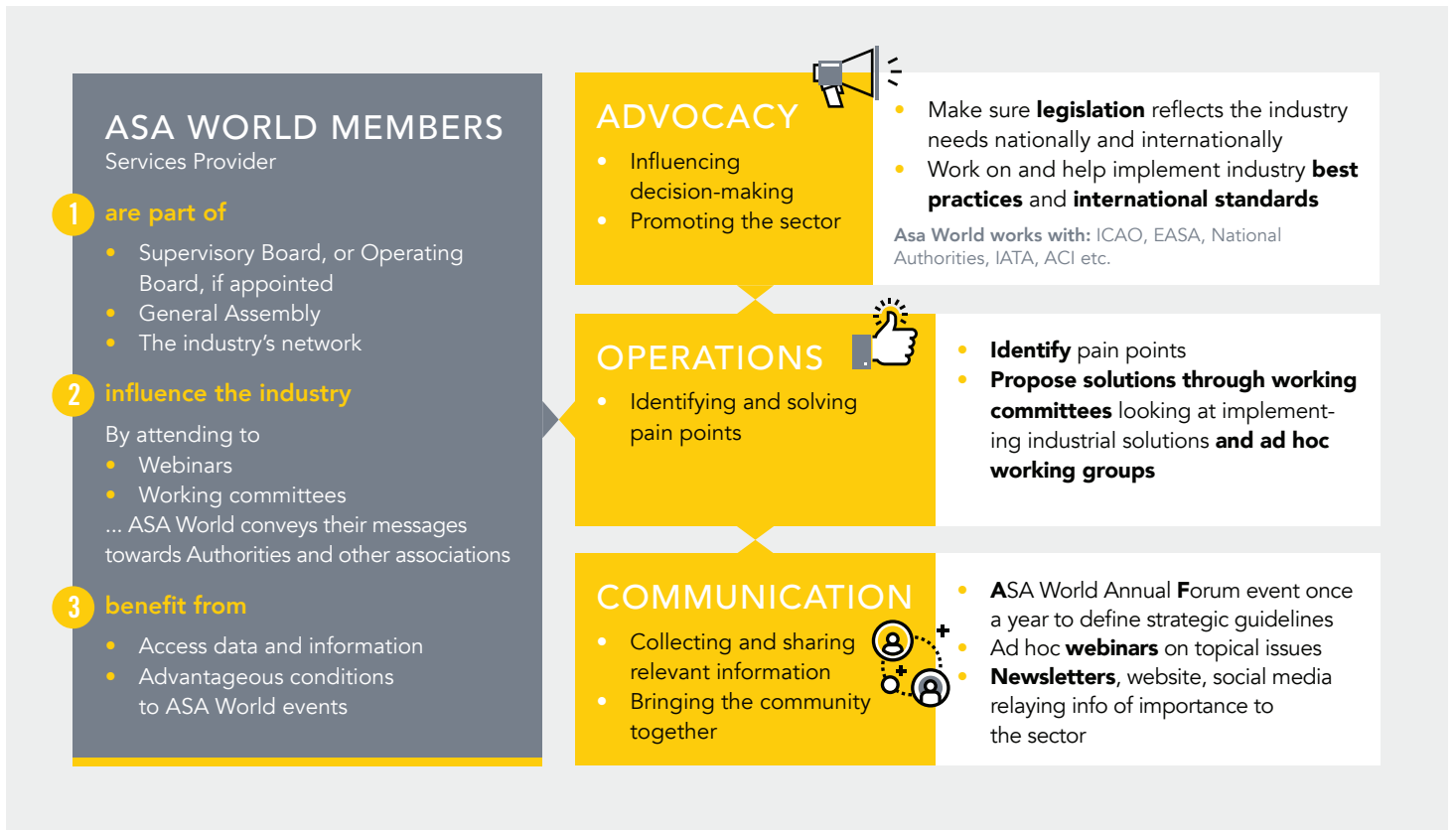
- The only recognised partner to IATA's Ground Operations Group (GOG) and its various sub-groups. It has a direct say on the elaboration of crucial documents and publications such as AHM, IGOM, or the ISAGO audit
- A signatory to a MoC with the Airports Council International (ACI) to ensure smooth and frictionless working relationship between airports and service providers. Together, ASA and ACI released the Airports-Ground Handlers' Licence Agreement in 2022, and there is more to come.
- Officially recognised by ICAO as a global Association in 2024.



ASA
WORLD



ASA WORLD'S HOLISTIC APPROACH



IDENTIFYING AND SOLVING MAIN PRESSING ISSUES

By taking part in ASA World's working groups, the objective of which is to resolve joint pressing issues, our members have access to a global network of Aviation Service Providers and to experts of the highest caliber. The problem-solving process is accelerated and solutions concrete.

There are currently six Committees, each addressing a specific topic: Training, Carbon offsetting, Safety, Energy transitions, Cargo, and Legal Affairs. These Committees meet on average once a trimester.

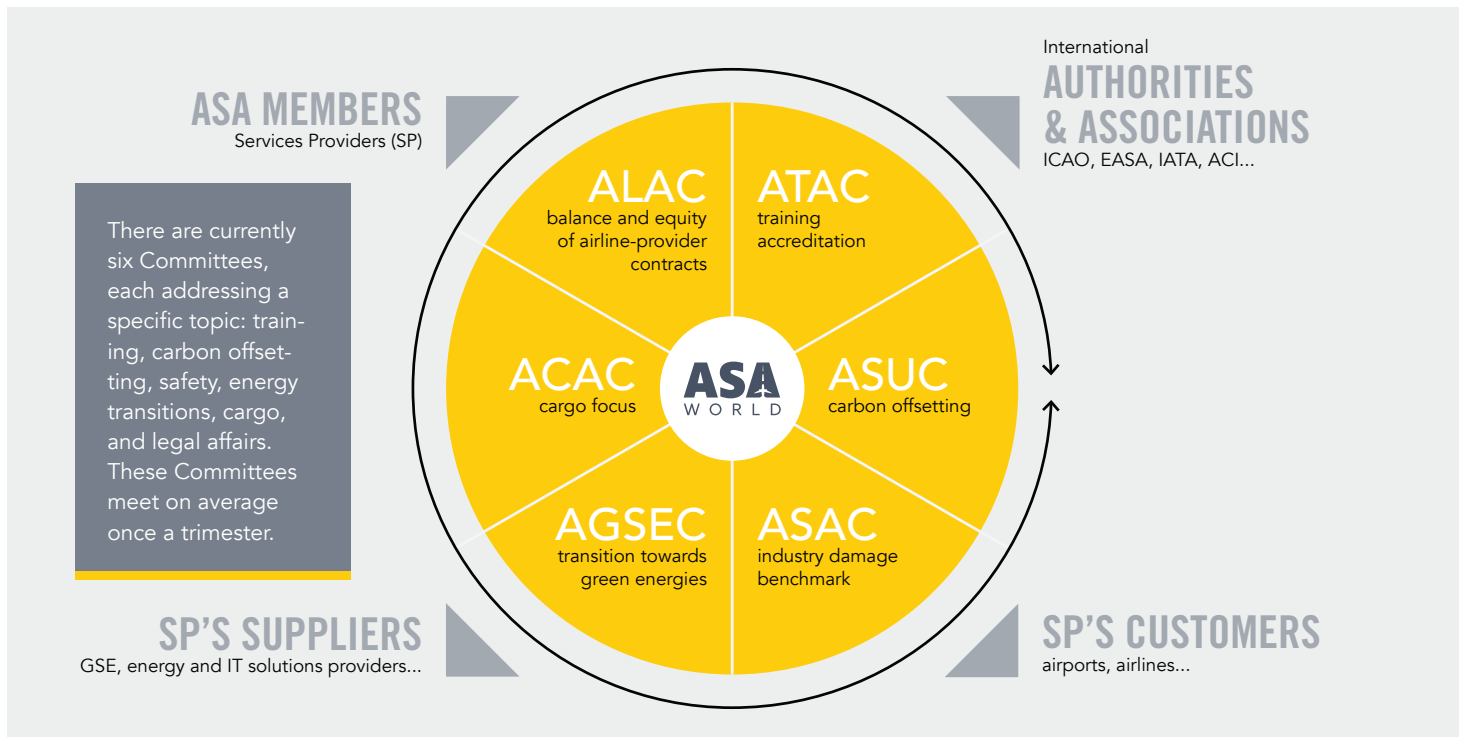


A CASE IN POINT:

SID the de-identified Safety Incident Database available for free to ASA members (who complete their data quarterly).

"Our core purpose is to prevent and reduce accidents providing a safe, secure, quality service. Although we participate in industry forums, we often lacked the data intelligence to support the initiatives that matter the most. SID not only plugs that gap but also provides a framework for standardised reporting to drive continual improvement." Yogesh Parekh, SVP Operational Risk at Menzies Aviation and the Safety chairman of ASAC.

ASA WORLD, A PROBLEM-SOLVING CATALYST



BRINGING TOGETHER THE INDUSTRY AND SHARING INFORMATION

ASA WORLD AIMS AT BECOMING
THE REFERENCE IN TERMS OF
AVIATION SERVICES INDUSTRY
INFORMATION CENTER.

1 Ad-hoc **webinars** (open to all our members),
newsletters, website, and **social** channels

2 The **ASA World Leadership Forum** – the annual
event organized by the industry. The first annual
event ALF (**ASA Leadership Forum** in Athens, Sep-
tember 2022), brought together the main decision-makers
of the sector, helped identify the sector's strategic guide-
lines and emphasised the need of working together. The
success of the event highlighted the excellent work of the
Association and resulted in a strong push to increase the
means of the Association and to **support its ambitions**.

And so much more:

- Take the pulse of the GH industry
- Meet with your peers, at the level of your choice,
from executive to operational level
- Ask for advice
- Listen to experts
- Join regional groupings
- Receive discounts on both events and training courses



... be part of a strong association



ASA WORLD
ANNUAL FORUM
2025

Details for the
venue and date of
the 4th ALF will be
announced shortly!

MORE THAN EVER AVIATION SERVICE PROVIDERS MUST BAND TOGETHER

BECAUSE OUR INDUSTRY IS:

VITAL for a successful air transport

- Represents a workforce of over 3.1m globally
- Handles worldwide more than 40m flights and 4.4bn passengers per year
- Generates around 120bn US\$ turnover per year

ADAPTING and seeking to

- Reduce incidents and improving safety
- Reinforce standards and best practice
- Attract, train and retain qualified staff
- Assure an efficient and realistic green transition

While preserving operational excellence



WITH OUR 87 MEMBERS & PARTNERS WE SHAPE THE FUTURE OF THE INDUSTRY

Members:



Industry partners:



ASA WORLD ANNUAL FEES



		CATEGORY	ANNUAL FEE
FOR FULL MEMBERS	Turnover /year:		
	> 1.5 BN	Category A	150,000 €
	301 M - 1.5 BN	Category B	10,000 €
	51 M - 300 M	Category C	5,000 €
	< 50 M	Category D	1,000 €
FOR PREMIUM INDUSTRY PARTNERS		Premium partnership	5,000 €
FOR STANDARD PARTNERS		Standard partnership	1,500 €
FOR ASSOCIATIONS		Upon request	Upon request

ENGAGE, COLLABORATE & LEAD
THE FUTURE OF AVIATION SERVICES
BY JOINING NOW:

[JOIN NOW](#)



ASA WORLD ADDED VALUE

AND ADVERTISING OPPORTUNITIES



TOPIC	PARTNER MEMBERS			FULL MEMBERS
	STANDARD	PREMIUM	ASSOCIATIONS*	
Participation to the General Assembly	✓	✓	✓	✓
Seat at OB			Observer	✓
Possibility to be elected at the Supervisory Board and Operating Board				✓
Committees 1 participation		✓	✓	✓
Committees reports	150 €/report	✓	✓	✓
Your logo and link to your webpage in our ASA website	✓	✓	✓	✓
Announce your ASA membership on our channels	Grouped 1/year	✓	✓	✓
Events discount delegate	5%	10%	10%	15%
Events discount sponsorship	5%	10%	10%	10%
White papers	✓	✓	✓	✓
Newsletter 4x/year	✓	✓	✓	✓
Included in our comprehensive email distribution list	✓ (when relevant)	✓ (when relevant)	✓ (when relevant)	✓
Access the online database of our poc members (company contact person details)		✓	✓	✓
Webinars (min 3/year)	300 €/year	✓	✓	✓
Trainings with Airport College	25%	25%		25%

REACH OUT
TO THE
INDUSTRY:

ADVERTISE
WITH US

* Membership extends to all individual members upon joining



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FOLLOW US



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WWW.ASAWORLD.AERO

A black and white photograph of an airport tarmac at night. A large commercial airplane is parked at a gate, with its tail fin prominent. In the background, the airport terminal building is visible, illuminated by tall light poles. The sky is dark, and the overall scene is lit by the artificial lights of the airport.

CHAMPIONING
AVIATION SERVICE PROVIDERS
WORLDWIDE

